



InnerWorkings

Bacardi VALO PurchasingManager User Guide



we make marketing happen.

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Introduction to VALO PurchasingManager

The VALO PurchasingManager solution from InnerWorkings is an order aggregation tool which allows users to interact within Buy Groups to forecast quantities of a defined product catalog to specified locations.

VALO PurchasingManager offers an easy to navigate online interface with real time updates within Buy Groups.

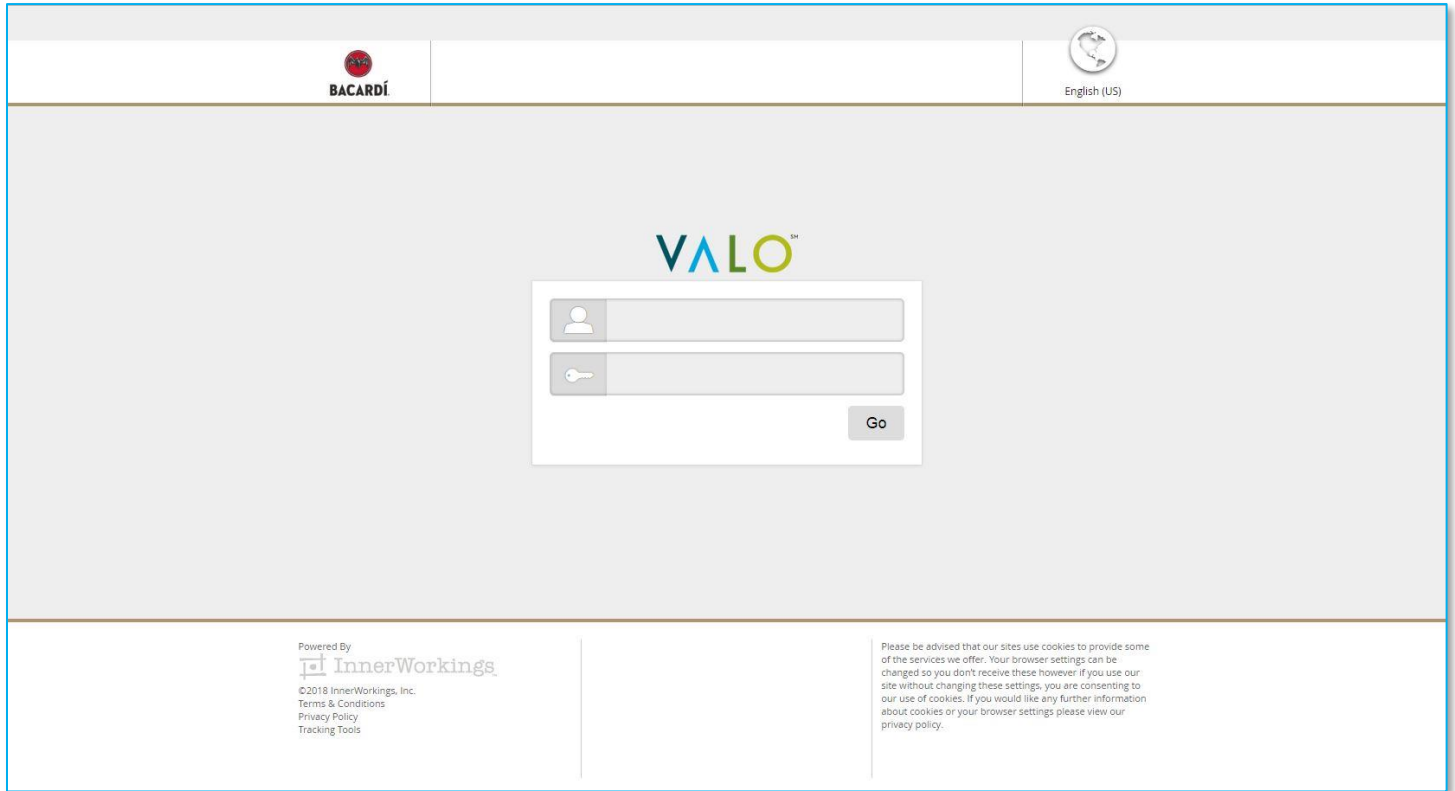
Using VALO PurchasingManager

When working with VALO PurchasingManager, you can:

- Access your PurchasingManager site
- View the Buy Group List
- Navigate the Buy Group Screen
- Filter Items
- Hide Ship Point Locations
- View in Full Screen Mode
- View Buy Group Item Detail
- Express Interest for an Item
- View Past Buy Groups
- View Your User Profile
- Contact Support

Access Your PurchasingManager Site

To access the Bacardi VALO PurchasingManager site, navigate to <https://bacardi.inwk.com>. Provide your username (your email address) and password to log in.



If this is your first time accessing VALO, please set your password by clicking the *Forgot your password?* link. You will be prompted to enter your username (your email address). Click *Go* to generate an email that will allow you to enter a custom password and access the site.



The Buy Group List

When you first access the PurchasingManager module, if you are part of more than one buy group you will see a list of buy groups available for the regions you support. Each buy group consists of specific locations associated to that region where you will be able to allocate items. **If you belong to only 1 buy group, you will bypass the Buy Group List page.**

Buy Group List		
NAME	LAST CHANGE	USERS ONLINE
 BUS A Q1FY20 BACARDI U.S.A., INC. (CORP)		0/1
 BUS A Q1FY20 BACARDI U.S.A., INC. (MKTG)		0/8
 BUS A Q1FY20 CANADA		0/2
 BUS A Q1FY20 CONTROL CENTRAL - MICHIGAN		0/3

The Last Change column shows when a user last modified this buy group's information (for example, modified the amount of items they had expressed interest in ordering for a particular location). The Users Online column shows how many total users are currently accessing the site within a particular Buy group.

To View a buy group, click the link in the Buy Group Name column.

Navigating the Buy Group Screen


The buy group screen is arranged in a grid format. Each row represents one item in which a user can order (express interest) for any location. Each column represents an individual location the item can be ordered for.

Buy Group		6 BUSA Q1FY20 CONTROL CENTRAL - MICHIGAN			Subtotal
Products	BRIAN BULLES 3166 MARTIN RD COMMERCE TWP	GLWAS - GREAT LAKES WINE & SPIRITS, LLC C/O BACARDI USA INC 373 VICTOR AVE. HIGHLAND PARK	GLWAS - GREAT LAKES WINE & SPIRITS, LLC C/O GARY KROLL 373 VICTOR AVE. HIGHLAND PARK		
<p>ACRYLIC 12 OZ (Pack of 48) GGO000047820Q101 USD \$44.64 Threshold Not Met 261</p>	0 USD \$0.00	0 USD \$0.00	0 USD \$0.00	Quantity: 0 USD \$0.00	
<p>AISLE INVADER (Pack of 5) BAC000019520Q101 USD \$3.95 Threshold Not Met 200</p>	0 USD \$0.00	0 USD \$0.00	0 USD \$0.00	Quantity: 0 USD \$0.00	
<p>AISLE INVADER (Pack of 5) BAC000068820Q101 USD \$3.95 Threshold Not Met 275</p>	0 USD \$0.00	0 USD \$0.00	0 USD \$0.00	Quantity: 0 USD \$0.00	
<p>AISLE INVADER (Pack of 5) BFR000000120Q101 USD \$3.95</p>	0 USD \$0.00	1 2 3 » USD \$0.00	0 USD \$0.00	Quantity: 0 USD \$0.00	
Subtotal	USD \$0.00	USD \$0.00	USD \$0.00	Total: USD \$0.00	

To navigate left and right through the locations, use the arrow buttons.



Scroll up and down to view all the included items. The addresses will continue to display at the top of the


screen as you scroll. After scrolling down, you can click the up arrow button  in the lower left corner of the screen to return to the top of the list.

Filtering Items



You can narrow the list of items displayed using the checkbox filters on the left side of the screen. Note that when you select a particular filter option, other filter options that would not return any combined results are grayed out.

You can click the *Clear* link to clear selections for a particular filter (e.g., *Brand*) or click the *Clear All* link at the top of the list to clear all selections made and restore the full list of buy group items.

Click the pin icon  to collapse the filter list so that you have more room on the screen for the item grid. This allows you to view more locations simultaneously.

You can then click the unpin icon  to expand the filter list again.

You can also collapse a single filter by clicking the arrow to the left of the filter name. Click the arrow again to expand the list of filter selections.



Hiding Ship Point Locations

You can hide one or more locations on screen, making entering orders at a location level easier and allowing you to hide other distributors' locations during meetings if necessary.





If a location(s) is hidden, your totals & sub-totals will be updated to exclude the hidden location(s). One location must be visible at all times.


To hide a location, hover over the location and the hide icon will appear in the top-right corner. Clicking the icon will hide that specific location.







Buy Group		6	BUSA Q1FY20 CONTROL CENTRAL - MICHIGAN			
Products		BRIAN BULLES 3166 MARTIN RD COMMERCE TWP	GLWAS - GREAT LAKES WINE & SPIRITS, LLC C/O BACARDI USA INC 373 VICTOR AVE. HIGHLAND PARK	GLWAS - GREAT LAKES WINE & SPIRITS, LLC C/O GARY KROLL 373 VICTOR AVE. HIGHLAND PARK		Subtotal
 <p>ACRYLIC 12 OZ (Pack of 48) GGO000047820Q101 USD \$44.64 Threshold Not Met</p> <p>261</p>		0 USD \$0.00	0 USD \$0.00	0 USD \$0.00		Quantity: 0 USD \$0.00

Once locations have been hidden, to show all locations again click the “Show All” button in the lower right corner of the screen. Clicking the Globe icon will display a list of all the locations.

To make only certain locations visible again, click the grayed out hide location icon next to the location you would like to display again.

Buy Group		Show Summary	6	BUSA Q1FY20 CONTROL CENTRAL - MICHIGAN			
Products		GLWAS - GREAT LAKES WINE & SPIRITS, LLC C/O BACARDI USA INC 373 VICTOR AVE. HIGHLAND PARK	GLWAS - GREAT LAKES WINE & SPIRITS, LLC C/O GARY KROLL 373 VICTOR AVE. HIGHLAND PARK	GLWAS - GREAT LAKES WINE & SPIRITS, LLC- (NRS) CORY MAUPIN 373 VICTOR AVE.		Subtotal	
 <p>ACRYLIC 12 OZ (Pack of 48) GGO000047820Q101 USD \$44.64 Threshold Not Met</p> <p>261</p>		0 USD \$0.00	0 USD \$0.00	0 USD \$0.00		Quantity: 0 USD \$0.00	
 <p>AISLE INVADER (Pack of 5) BAC000019520Q101 USD \$3.95 Threshold Not Met</p> <p>200</p>		0 USD \$0.00	0 USD \$0.00	0 USD \$0.00		Quantity: 0 USD \$0.00	
 <p>AISLE INVADER (Pack of 5) BAC000068820Q101 USD \$3.95 Threshold Not Met</p> <p>275</p>		0 USD \$0.00	0 USD \$0.00	0 USD \$0.00		Quantity: 0 USD \$0.00	
 <p>AISLE INVADER (Pack of 5) BFR000000120Q101 USD \$3.95</p>		0 USD \$0.00	1 2 3 » 0	0 USD \$0.00		Quantity: 0 USD \$0.00	
Subtotal		USD \$0.00	USD \$0.00	USD \$0.00		Total: USD \$0.00	

Show All 

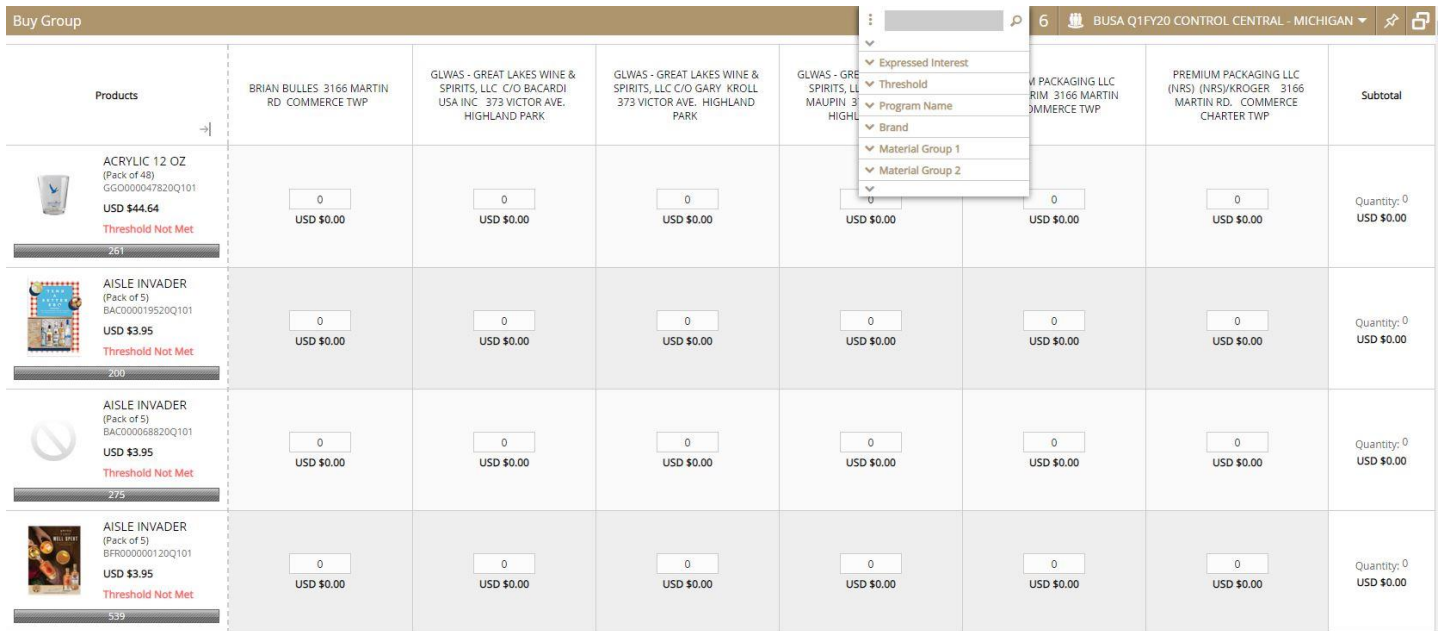
- BRIAN BULLES 3166 MARTIN RD COMMERCE TWP 
- GLWAS - GREAT LAKES WINE & SPIRITS, LLC C/O BACARDI USA INC 373 VICTOR AVE. HIGHLAND PARK 
- GLWAS - GREAT LAKES WINE & SPIRITS, LLC C/O GARY KROLL 373 VICTOR AVE. HIGHLAND PARK 
- GLWAS - GREAT LAKES WINE & SPIRITS, LLC- (NRS) CORY MAUPIN 373 VICTOR AVE. HIGHLAND PARK 
- PREMIUM PACKAGING LLC TONY KARIM 3166 MARTIN RD COMMERCE TWP 
- PREMIUM PACKAGING LLC (NRS) (NRS)/KROGER 3166 MARTIN RD. COMMERCE CHARTER TWP 

Full Screen Mode

Full screen mode expands to the width and height of your entire screen, utilizing all available space when allocating orders.



Clicking the ellipsis button next to the search bar will populate all filter options.



Viewing Buy Group Item Detail

AISLE INVADER
(Pack of 5)
BAC000019520Q101

USD \$3.95

Threshold Not Met

200

Below each item displayed, you will see a list price as well as a tolerance gauge. The tolerance gauge is for internal use only and can be ignored. This will not affect your pricing.

You will see the gauge change color but as above this does not affect your pricing and is just for internal tracking only.

Click on the item image to view the item detail screen. This screen lists all the item’s attributes and also includes a section that shows the estimated tolerance defined for this item as well as the interest expressed so far and the interest remaining. NOTE: the expressed interest is just for information and does not affect your pricing so please ignore.

AISLE INVADER (Pack of 5) BAC000019520Q101

Product Information

Fiscal	20
Quarter	Q1
Program Name	FY20 Q1 PORTFOLIO-BACKYARD BBQ
Program Start Date	05/01/2019
Program End Date	07/31/2019
At Distributor Date	01/03/2019
Order Type	National Buy
Brand	BACARDI RUMS
NAM Category	SIGNAGE
Material Group 1	Print
Material Group 2	Aisle Invader

Price: USD \$3.95


200

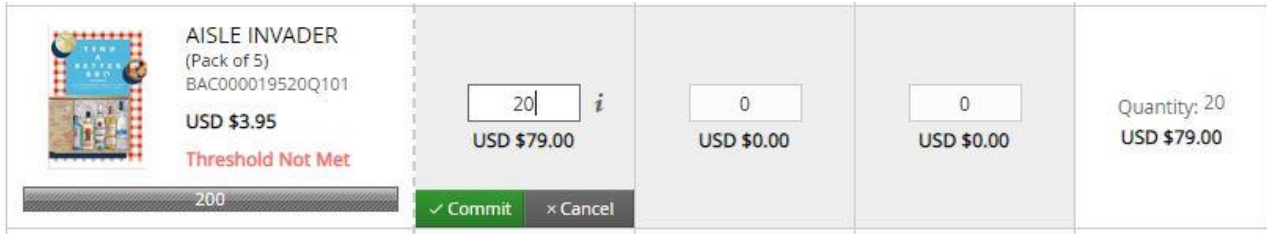
Threshold Not Met

Product Description



Click the X in the upper right corner of the item detail screen to return to the list of items. Any filters you applied to the list will be retained.

Express Interest for an Item

To express interest for a particular item for one of the listed locations during a buy cycle, enter the quantity you plan on ordering in the grid. The Subtotal column on the far right side of the screen will update, as will the tolerance gauge for the item. **Click the “Commit” button  or hit Enter to save your interest.**



If another user in your Buy Group is editing the quantity for the same item/location, the cell will be highlighted to show that it is currently being modified. When the other user is finished modifying, you will be able to update.

To view the list of users currently accessing the site, click the arrow next to the buy group name in the upper right corner of the screen. Similar to the filters list, you can click the pin icon  to pin the user list to the right side of the screen and click the unpin icon  to expand it.



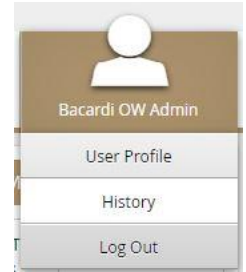
At the bottom of the product list, you can view the subtotal amount for each location as well as the total of all items users have expressed interest in within this buy group. Note that these totals reflect only the items currently displayed, so any items that are hidden based on filter selections are not taken into consideration.

Subtotal	USD \$0.00	USD \$0.00	USD \$0.00	Total: USD \$0.00

Viewing Past Buy Groups

Each buy group is active only for a specific Buy period. Once a buy group closes, you can view information, including the total interest expressed per item/location, by hovering over your user icon and selecting the *History* option.


You can search the list of previous buy groups by entering a date range or a portion of the buy group name and clicking *Search*.



Click the *View Details* link to access the buy group grid in read-only mode. At the bottom of the screen, you will see an *Export* button that allows you to generate an Excel file with the buy group information.



Viewing Your User Profile

To access your profile, hover over your user icon and select the *User Profile* option.

If you wish you can upload a profile picture by clicking the *Edit*  button.

You will then be able to click the *Choose File* button to upload a profile picture. This is the picture that other users will see next to your name when viewing the list of logged-in users.



User Profile		English (US)	
	First Name	Bacardi OW	
	Last Name	Admin	
	Email	BacardiOWAdmin@inwk.com	
	Image	Choose File	No file chosen
<input type="button" value="Save"/>			

Please do not change the Email listed in your User Profile as it will affect your access to the site and your buy groups.

Contact Support

For update or addition to your list of distributor locations, technical questions or issues, please reach out to Support.IWBacardi@inwk.com or 800-922-2389.

